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MORTGAGE LOAN OFFICER RSCNYC7506

Description
A Mortgage Loan Officer in New York City, NY originates residential home loans, builds local referral networks with real estate agents and brokers, and guides clients through underwriting and closing. Compensation typically includes a base salary plus performance-based commission.

Job Location
New York City, NY

Valid through
21.10.2040

Employment Type
DIRECT HIRE

Hiring organization
Reliable Staffing Corporation

Contacts
IMPORTANT: A resume must be submitted to be considered for this position. Only candidates who submit a resume will be considered.

If you meet this job description, send your resume and take the next step toward your opportunity with Reliable Staffing

mailto:jobplacements@reliablestaffing.com

Industry
Real Estate/Mortgage

Skills

- **Source & Originate Loans:** Identify, build, and maintain a network of referral partners, including NYC real estate agents, builders, and financial advisors.
- **Advise Clients:** Consult with prospective buyers on financial goals, income, assets, and credit to recommend optimal mortgage products (Conventional, FHA, VA, Jumbo, and Non-QM).
- **Manage Applications:** Collect financial documentation, submit files through the Loan Origination System (LOS), and coordinate closely with processors and underwriters to ensure smooth, timely closings.
- **Market Presence:** Attend local open houses, broker meetings, and community homebuying seminars across the NYC metro area.
- **Regulatory Compliance:** Maintain full adherence to SAFE Act guidelines, state lending laws, and NMLS registration require

Qualifications

- **Network:** Established, active local referral network of real estate and financial partners in New York City.

Education

* Licensing: Active NMLS Mortgage Loan Originator (MLO) license and unique registry identifier.
* Experience: Minimum of 2+ years of retail residential mortgage sales or origination experience (5+ years for senior roles).
* Network: Established, active local referral network of real estate and financial partners in New York City.
* Education: Bachelor’s degree in finance, economics, or a related field preferred (or equivalent work experience).
* Skills: Strong financial acumen, consultative sales ability, and familiarity with automated underwriting systems

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