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REALTOR- REAL ESTATE AGENT-Full Time-RSCMIA4444

Industry
Real Estate/Mortgage

Apply Now
REGISTER AND SUBMIT YOUR APPLICATION

Description
HIRING ALL NON EXPERIENCED OR EXPERIENCED LICENSED REALTORS IN SEVERAL STATES ACROSS THE COUNTRY.

Homeowner Benefit Program
$750/ week draw (advance on future commission)
$500 per client signed to program
Strong leads provided. Agent expected to close 10-20 leads per month. Many agents have signed 20+ clients.
Generous referral program for real estate agents that refer other agents
Healthcare participation after 90 days

Real Estate Commission Splits
• Personal deals (their own lead, not one provided to them): 80%
• Corporate deal (buy/sell with lead we provide them): 50%
• HBA Sell (Homeowner Benefit Client sells home): 10%
• HBA Double-end deal: 30% on the buy-side of the transaction
• Follow-on Purchase (HBA Client Buys with us after selling home): 50%

Agents will get 75%-80% of their income from the HBA program.

Our proprietary programs have revolutionized client acquisition and real estate agent compensation. Most real estate agents struggle to find clients and generate a steady income. Great talent is lost by the typical broker/agent relationship. Not at MV. At MV, you will have team support from start to finish. The MV approach is to feed your talents by providing you with quality leads and giving you the opportunity to secure future business with a value proposition that no other brokerage offers. Additionally, we give you immediate income. We hire only exceptional candidates.
Responsibilities and Duties
As an MV Agent, you will work leads delivered straight to you, working within your area. Additionally, you can join our team generating clients at local home shows and other events.
· Pursue and follow-up on leads. Manage and document your pipeline.
· Build relationships with clients through our proprietary lead capture and distribution system
· Deliver exceptional service – achieve your clients' objectives.
· Learn, grow, make money, and have more fun doing real estate
Qualifications and Skills
· Must have a corresponding State Real Estate License
· Must be driven to succeed and engage in the hard work success requires
· Customer service focus is mandatory
· Knowledge of the working area
· Professional attitude with strong interpersonal and communication skills
· Retail or other Sales experience preferred
Job Type: Full-time
Compensation: $50,000.00 to $150,000.00 /year

Job Location
7950 NW 53rd Street Ste 108, 33166, Miami, Florida, United States

Valid through
18.09.2029

Base Salary
$ 50,000 - $ 150,000

Employment Type
Full-time

Hiring organization
Reliable Staffing Corporation

Contacts
jobplacements@reliablestaffing.com