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MORTGAGE LOAN OFFICER RSCSD7501

Skills

Description

We are seeking a driven, licensed Mortgage Loan Officer to join our growing team in San Diego, CA. In this role, you will act as a trusted financial advisor to homebuyers and real estate investors, guiding them through the mortgage selection and application process. You will leverage your knowledge of the local Southern California real estate market to cultivate relationships with real estate agents, builders, and direct consumers to generate a consistent pipeline of residential mortgage business.

Job Location

92108, San Diego, CA

Valid through

20.10.2040

Employment Type

DIRECT TO HIRE

Hiring organization

Reliable Staffing Corporation

Contacts

IMPORTANT: A resume must be submitted to be considered for this position. Only candidates who submit a resume will be considered.

If you meet this job description, send your resume and take the next step toward your opportunity with Reliable Staffing.

<mailto:jobplacements@reliablestaffing.com>

- **Loan Origination:**
Interview applicants to understand their financial goals, analyze their credit, income, and asset documentation, and recommend the best loan products (Conventional, FHA, VA, Jumbo, and Non-QM).
- **Business Development:**
Build, grow, and maintain a robust referral network of local San Diego real estate agents, builders, financial planners, and CPA partners.
- **Pipeline Management:**
Guide borrowers seamlessly from pre-approval through closing, ensuring accurate loan file setup and clear communication throughout the process.
- **Cross-Functional Collaboration:**
Partner closely with internal processing, underwriting, and closing teams to ensure files meet compliance standards and close on time.
- **Compliance & Education:**
Stay up to date on all federal and state lending regulations (RESPA,

TILA, Dodd-Frank)
as well as internal
company policies.

Qualifications

Licensing: Active **NMLS license**
in good standing, with appropriate
California DFPI or **DRE**
endorsement.

Education

- Minimum of 2+ years of residential mortgage origination experience with a proven track record of production volume.
- **Market Knowledge:** Strong familiarity with the San Diego County housing market, competitive loan programs, and local geographic trends.

Experience

Excellent communication, sales negotiation, and relationship-building skills; proficiency with mortgage software

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