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## MORTGAGE LOAN OFFICER RSCSA7400

### Description

#### Licensed Mortgage Loan Officer

#### Your Mortgage Career. Your Relationships. Your Opportunity

We are seeking a motivated, results-driven **Mortgage Loan Officer** to join our growing team. In this role, you will be responsible for originating residential mortgage loans by evaluating applicant financial data, managing a consistent client pipeline, and driving new business through local referral network. You will work closely with area homebuilders, real estate agents, title companies, and community buyers to structure competitive loan products that fulfill our clients' homeownership goals. The ideal candidate possesses strong sales acumen, a deep understanding of lending compliance guidelines, and a commitment to providing an exceptional customer experience.

### Job Location

SAN ANTONIO, TX

### Valid through

19.10.2040

### Base Salary

\$ 40,000

### Employment Type

Full-time, DIRECT HIRE

### Hiring organization

Reliable Staffing Corporation

### Contacts

**IMPORTANT: A resume must be submitted to be considered for this position. Only candidates who submit a resume will be considered.**

**If you meet this job description, send your resume and take the next step toward your opportunity with Reliable Staffing**

<mailto:jobplacements@reliablestaffing.com?subject=Resume%20Submission>

### Industry

Real Estate/Mortgage

### Skills

- **Prospecting & Sales:**  
Proactively solicit new residential mortgage opportunities by cultivating strong relationships with local real estate brokers, builders, and past clients.
- **Financial Analysis:**  
Conduct comprehensive interviews with prospective borrowers to review credit history, verify income, and analyze financial data.
- **Loan Structuring:** Advise clients on various loan programs (FNMA, FHLMC, FHA, VA) and structure options to comply with Federal and Texas state lending practices.
- **Pipeline Management:**  
Collect supporting file documentation and monitor the entire transaction workflow from application submission through conditional approval to final funding.
- **Client Communication:**  
Keep applicants, real estate partners, and internal stakeholders thoroughly updated on milestone progression and potential roadblocks.
- **Regulatory Compliance:**  
Maintain full operational compliance with all state and federal regulations, including BSA, AML, and SAFE Act guidelines

## Education

- **Education:** High School Diploma or equivalent (Bachelor's degree in Finance or Real Estate is a plus).
- **Experience:** Minimum of 1–2 years of proven residential mortgage loan origination or related real estate sales experience.
- **Licensing:** Active **NMLS registration** and compliant Texas Residential Mortgage Loan Originator (RMLO) status.
- **Knowledge:** Solid working familiarity with automated underwriting systems, agency policies, and down payment assistance programs.
- **Skills:** Excellent verbal communication, competitive negotiation skills, and proficiency with loan origination software and Microsoft Office applications.