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MORTGAGE LOAN OFFICER RSCMIA7507

Description
We are seeking a driven, customer-focused **Mortgage Loan Officer** to join our team in Miami, FL. In this role, you will guide clients through the residential mortgage process—from initial application to closing—while building strong relationships with prospective homebuyers, real estate agents, and local partners.

Job Location
Miami, FL

Valid through
22.10.2040

Base Salary
$ 80,000 - $ 167,000

Employment Type
DIRECT HIRE

Hiring organization
Reliable Staffing Corporation

Contacts
MPORTANT: A resume must be submitted to be considered for this position. Only candidates who submit a resume will be considered.

If you meet this job description, send your resume and take the next step toward your opportunity with Reliable Staffing

mailto:jobplacements@reliablestaffing.com

Industry
Real Estate/Mortgage

Skills

- **Client Advisory:** Evaluate customer financial situations, analyze credit and income data, and recommend appropriate mortgage loan products (conventional, FHA, VA, etc.).
- **Business Development:** Build and maintain a referral network of real estate agents, builders, developers, and past clients in the South Florida market.
- **Pipeline Management:** Manage active loan applications efficiently, ensuring all documentation complies with federal, state, and institutional guidelines.
- **Cross-Selling:** Identify opportunities to cross-sell additional banking, financial, or insurance products to deepen client relationships.
- **Collaboration:** Partner closely with internal processing, underwriting, and closing teams to ensure smooth and timely loan funding.

Qualifications

- **Licensing:** Active and valid **NMLS (Nationwide Multi-state Licensing System)** license in Florida (with clean regulatory standing).
- **Experience:** 1+ to 2+ years of recent residential mortgage origination or banking sales experience preferred.
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- **Skills:** Strong knowledge of mortgage guidelines, underwriting standards, and local real estate market trends.
- **Communication:** Exceptional interpersonal, consultative sales, and problem-solving skills (bi-lingual in English/Spanish is a strong plus in the Miami market).
- **Work Style:** Self-motivated producer capable of managing a heavy pipeline and meeting monthly origination targets.

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