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MORTGAGE LOAN OFFICER RSCA7402

Description

We are seeking an active, motivated, and client-focused **Mortgage Loan Officer** to join our team in Austin, Texas. In this role, you will guide homebuyers through the residential mortgage process—from initial application and pre-approval to underwriting and closing. Whether through self-sourced referral networks (real estate agents, builders, and past clients) or company-provided leads, you will deliver exceptional service and help clients achieve their homeownership goals in the competitive Austin market.

Job Location
Austin, TX

Valid through
12.11.2040

Base Salary
$ 60,000.00 - $ 180,000.00

Employment Type
Full-time, DIRECT TO HIRE

Hiring organization
Reliable Staffing Corporation

Contacts

MPORTANT: A resume must be submitted to be considered for this position. Only candidates who submit a resume will be considered.

If you meet this job description, send your resume and take the next step toward your opportunity with Reliable Staffing

mailto:jobplacements@reliablestaffing.com

Qualifications

- **Licensing:** Active and valid NMLS (Nationwide Multistate Licensing System) Mortgage Loan Originator license in good standing (State of Texas licensed/eligible).
- **Experience:** Minimum 1+ years of retail or direct mortgage origination experience with a proven production track record.
- **Local Market Knowledge:** Familiarity with the Austin, TX real estate and housing market is a strong plus.
- **Communication Skills:** Exceptional interpersonal, presentation, and negotiation skills to build trust with clients and agents.
- **Technical Proficiency:** Experience with modern Loan Origination Systems (LOS), CRM software, and digital marketing tools

Experience

- **Originate & Process Loans:** Take thorough, accurate mortgage applications and evaluate borrower financial profiles
- **Recommend Loan Products:** Match clients with appropriate residential mortgage solutions
- **Manage Pipeline & Compliance:** Maintain a clean, efficient loan pipeline, ensuring all documentation meets federal, state, and institutional guidelines.
- C**ollaborate with Teams:** Work closely with in-house processing, underwriting, and closing departments to ensure fast turn times and smooth transactions.
- **Build Referral Networks:** Cultivate and maintain strong relationships with local real estate agents, builders, developers, and past clients to drive purchase business in the Austin area.
- **Client Communication:** Provide regular status updates to borrowers and referral partners throughout the loan lifecycle.

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